

# Fastest-Growing Indianapolis-Area Private Companies <sup>(1)</sup>

(Ranked by percentage of revenue growth from fiscal years 2007 to 2009)

RANK	COMPANY ADDRESS TELEPHONE / FAX / WEB SITE	REVENUE GROWTH FY 2007 TO 2009	REVENUE FY: 2007 2008 2009	FTE EMPLOYEES FY: 2007 2008 2009	AFTER-TAX PROFITABILITY IN 2009 ORIGINAL INVESTMENT: AMOUNT SOURCE(S)	PRODUCTS AND SERVICES	TOP EXECUTIVE(S), TITLE(S) OWNER(S)	ACCOUNTING FIRM LAW FIRM(S) BANK(S)	FOUNDED FY END
<b>1</b>	<b>CSCI Consulting</b> 8225 E. 56th St., Suite B, 46216 (317) 757-8764 / fax (317) 757-8769 / csciconsulting.com	411%	\$1,460,832 \$4,378,872 \$7,462,811	24 60 88	over 10% \$1,000 personal funds	IT consulting	Michele Meyer, president Michele Meyer	Haywood Henn PC Adinamins Michael Saunders PC Merchants Bank of Indiana	2002 12/31/10
<b>2</b>	<b>Phoenix Data Corp.</b> 9045 E. 59th St., 46216 (317) 354-1187 / fax (317) 354-1369 / phoenixdatacorporation.com	318%	\$1,238,300 \$3,876,845 \$5,173,793	22 30 40	over 10% \$350,000 personal funds	document management, data processing	Carol L. Curran, president, CEO Carol L. Curran	L.M. Henderson & Co. LLP Ittenbach Johnson Trettin & Koeller PA Harris Bank NA	2001 12/31/10
<b>3</b>	<b>Health Systems International LLC</b> 5975 Castle Creek Parkway, Suite 100, 46250 (317) 806-2000 / fax (317) 806-2033 / us-hsi.com	264%	\$10,568,351 \$27,288,354 \$38,465,164	48 231 211	6% to 10% \$1,190,000 investors	medical cost management	Anthony J. Browne, president, COO HSI Acquisition Holdings Inc.	Katz Sapper & Miller LLP Ice Miller LLP M&I Bank	2004 12/31/10
<b>4</b>	<b>AIT Laboratories</b> 2265 Executive Drive, 46241 (317) 243-3894 / fax (317) 243-2789 / aitlabs.com	244%	\$15,932,321 \$31,753,901 \$54,825,339	120 187 335	over 10% \$40,000 personal funds	reference laboratory, compliance monitoring, forensics, testing	Michael A. Evans, president, CEO employee owned	BKD Corp. Barnes & Thornburg LLP M&I Bank	1990 12/31/10
<b>4</b>	<b>Mansfield-King LLC</b> 6501 Julian Ave., 46219 (317) 788-0750 / fax (317) 784-2902 / mansfieldking.com	244%	\$1,138,935 \$2,892,033 \$3,916,035	11 31 36	DND \$70,000 personal funds	contract manufacturing personal care	Charles Haywood, DND; John Cleary, president Charles Haywood, John Cleary	Somerset CPAs Bingham McHale LLP, Evelyn Arkebauer Harris Bank NA	2005 12/31/10
<b>6</b>	<b>Archway Technology Partners Inc.</b> 9100 Keystone Crossing, Suite 830, 46240 (317) 819-5500 / fax (317) 815-1381 / archwaytechnology.net	239%	\$1,120,156 \$2,547,641 \$3,794,205	11 23 23	over 10% \$50,000 personal funds	enterprise investment software, ATWeb, fund administration	Jason Brown, president, CEO Jason Brown, Paul Freeland, Clay Sandberg, Ryan Laughon	Somerset CPAs Barnes & Thornburg LLP Old National Bank	2002 12/31/10
<b>7</b>	<b>Defender Direct</b> 3750 Priority Way S. Drive, Suite 200, 46240 (317) 810-4720 / fax (317) 810-4733 / defenderdirect.com	226%	\$78,080,755 \$141,795,237 \$254,747,535	682 1,317 1,643	6% to 10% \$30,000 personal funds	home security and satellite TV systems	Dave P. Lindsey, CEO David P. Lindsey	Ernst & Young LLP Kroger Gardis & Regas LLP M&I Bank	1998 12/31/10
<b>8</b>	<b>Home Health Depot Inc.</b> 9245 N. Meridian St., Suite 200, 46260 (317) 333-6033 / fax (317) 333-6034 / hhdepot.com	157%	\$2,615,586 \$3,769,058 \$6,734,968	19 28 57	6% to 10% \$385,000 personal funds	home medical equipment	David Hartley, CEO David Hartley	Allman Co. Baker & Daniels LLP JPMorgan Chase Bank NA	1998 12/31/10
<b>9</b>	<b>office360(2)</b> 2002 S. East St., 46225 (317) 686-5754 / fax (317) 686-5759 / office3sixty.com	149%	\$3,158,177 \$4,155,638 \$7,876,021	27 29 60	loss \$50,000 loans	imaging, shredding, vault services, e-vaulting, office products, commercial furniture	Scott H. Nahmias, president Scott H. Nahmias, Steve Nahmias, Lenny Nahmias	Controllers Inc. Mitchell Hurst Jacobs & Dick LLP The National Bank of Indianapolis Corp.	1979 12/31/10
<b>10</b>	<b>iasta.com Inc.</b> 12800 N. Meridian St., Carmel 46032 (317) 594-8600 / fax (317) 579-6401 / iasta.com	134%	\$3,636,868 \$6,531,333 \$8,515,387	22 35 44	0 to 5% \$57,000 customers	e-sourcing software, global consulting	Melissa Beuc, senior director, product marketing; David Bush, CEO; Todd Epple, CFO; Jason Trieda, COO David Bush, Todd Epple, Jason Trieda	Alerding & Co. Alerding Castor LLC Regions Bank, Silicon Valley Bank	2000 12/31/10
<b>11</b>	<b>SmartIT Staffing Inc.</b> One Indiana Square, Suite 2350, 46204 (317) 634-0211 / fax (317) 634-0246 / smart-itstaffing.com	121%	\$4,407,330 \$8,439,242 \$9,751,603	DND DND DND	DND \$1,000 personal funds	IT staffing and consulting	Karen Cooper, president Karen Cooper, Paul Rothwell	Marietta Financial Services Inc. Bingham McHale LLP JPMorgan Chase Bank NA	2005 12/31/10
<b>12</b>	<b>Bowen Engineering Corp.</b> 8802 N. Meridian St., 46260 (317) 842-2616 / fax (317) 841-4257 / bowenengineering.com	115%	\$170,000,000 \$228,000,000 \$365,000,000	161 197 254	6% to 10% \$45,000 personal funds	construction services for energy and water markets	Robert L. Bowen, chairman; A. Douglas Bowen, pres., CEO stockholders, Robert L. Bowen	Blue & Co. LLC Bose McKinney & Evans LLP Fifth Third Bank	1967 9/30/10
<b>13</b>	<b>Backhaul Direct LLC</b> 1 Virginia Ave., Suite 400, 46204 (317) 780-8630 / fax (317) 974-1644 / backhauldirect.com	101%	\$9,418,000 \$16,340,000 \$18,935,000	26 41 51	0 to 5% \$1,000,000 personal funds	3PL, brokerage	Gregory Harris, president BD Managed Services LLC, Gregory Harris	Ostrow Reisin Berk & Abrams Ltd. Lewis & Kappes PC Fifth Third Bank	2004 12/31/10
<b>13</b>	<b>Imavex LLC</b> 9615 E. 148th St., Suite 5, Noblesville 46060 (317) 774-7460 / DND / imavex.com	101%	\$1,021,000 \$1,799,000 \$2,051,000	12 22 25	6% to 10% \$10,000 personal funds	full-service Web design, Internet marketing	Brady Whitesel, CEO Steve Burzynski, Gerald Stanley, Ryan Mull, Kevin Burzynski	Thompson Myers Associates PC Ice Miller LLP The National Bank of Indianapolis Corp.	2001 12/31/10
<b>15</b>	<b>ExactTarget Inc.</b> 20 N. Meridian St., Suite 200, 46204 (317) 423-3928 / DND / exacttarget.com	99%	\$48,004,583 \$72,342,009 \$95,443,290	279 381 529	loss \$200,000 friends, family	e-mail marketing, text and voice messaging, Web landing pages	Scott Dorsey, CEO Technology Crossover Ventures, Battery Ventures, Scale Venture Partners, Montagu Newall, Robert Compton	KPMG LLP Ice Miller LLP Silicon Valley Bank	2000 12/31/10
<b>16</b>	<b>Apparatus Inc.</b> 912 N. Delaware St., 46202 (317) 254-8488 / fax (317) 254-8240 / apparatus.net	88%	\$5,051,358 \$6,749,589 \$9,503,912	46 56 75	DND \$10,000 personal funds	advanced IT consulting and managed services	Kelly D. Pfledderer, president, CEO Kelly D. Pfledderer	London Witte & Co. LLP Wooden & McLaughlin LLP The National Bank of Indianapolis Corp.	1999 12/31/10
<b>17</b>	<b>Mainstreet Property Group LLC</b> 109 W. Jackson St., Cicero 46034 (317) 420-0205 / fax (317) 420-0206 / mainstreetcap.net	82%	\$4,461,078 \$6,369,073 \$8,100,000	4 95 145	6% to 10% \$20,000 personal funds	senior housing real estate development	Zeke Turner, chairman, CEO; Edward Grogg, president, COO Zeke Turner, Edward Grogg	Katz Sapper & Miller LLP Krieg DeVault LLP The National Bank of Indianapolis Corp.	2002 12/31/10
<b>18</b>	<b>Blue Arc Engineering LLC</b> 2155 Fields Blvd., Greenfield 46140 (317) 467-2583 / fax (317) 467-4701 / bluearceng.com	81%	\$1,991,385 \$2,888,572 \$3,599,568	16 20 24	0 to 5% \$150,000 organic funding	design and manufacture specialty equipment for the material handling industry	Jason Effing, general manager Jason Effing	Katz Sapper & Miller LLP Krieg DeVault LLP The National Bank of Indianapolis Corp.	2003 12/31/10
<b>19</b>	<b>Grand Industrial LLC</b> 420 N. Range Line Road, Carmel 46032 (317) 669-8404 / DND / grandindustrial.com	71%	\$3,817,566 \$7,238,492 \$6,532,661	30 40 45	0 to 5% \$150,000 bank credit	construction contractor	Justin Brown, president Justin Brown, Thomas Smith	Blue & Co. LLC DND Security Federal Savings Bank	2006 12/31/10
<b>19</b>	<b>Safis Solutions LLC</b> 342 Massachusetts Ave., Suite 402, 46204 (317) 777-6200 / fax (317) 777-6199 / safis-solutions.com	71%	\$2,219,787 \$3,375,974 \$3,790,000	16 19 19	over 10% \$12,000 personal funds	regulatory compliance, quality assurance and IT consulting for the life sciences industry	Ping Poulsen, president, CEO Ping Poulsen	Donovan PC Ogletree Deakins Nash Smoak & Stewart PC Forum Credit Union	2002 12/31/10
<b>21</b>	<b>Perpetual Technologies Inc.</b> 9155 Harrison Park Court, 46216 (800) 538-0453 / fax (317) 824-0394 / perptech.com	70%	\$7,223,406 \$10,444,759 \$12,312,724	70 96 103	6% to 10% \$0 not applicable	server database administration, development, integration, high-availability planning, hosting, network	Ryan Stephens, pres., CEO; Chris Zeis, VP, CTO Ryan Stephens, Chris Zeis	Lee Ford & Associates PC Adinamins Michael & Saunders PC Busey Bank	1997 12/31/10
<b>22</b>	<b>National Trade Supply LLC</b> 5340 S. Harding St., 46217 (317) 536-7445 / fax (317) 536-7449 / ntsupply.com	63%	\$13,646,659 \$18,725,077 \$22,197,725	7 12 18	0 to 5% DND vendor credit lines	Internet sales of filtration and HVAC products	Todd Anthony, president, CEO Todd Anthony	Birk Gross Bell & Coulter PC Williams Hewitt Barrett & Wilkowski LLP KeyBank NA	2003 12/31/10
<b>23</b>	<b>MainGate Inc.</b> 7900 Rockville Road, 46214 (317) 260-2500 / fax (317) 241-6330 / maingateinc.com	60%	\$27,110,292 \$30,434,248 \$43,348,665	103 133 203	over 10% \$4,300,000 bank loan	full-service merchandise company specializing in event retail, wholesale and corporate merchandise	David Moroknek, president, CEO David Moroknek, Bruce Lynch, Ned Walliser	KSM LLP Frost Brown Todd LLC Old National Bank	1963 12/31/10
<b>24</b>	<b>Williams Creek Management Corp.</b> 4620 S. County Road 600E, Plainfield 46168 (317) 838-9810 / fax (317) 838-9855 / williamscreekmgt.net	50%	\$1,291,000 \$1,814,000 \$1,934,000	6 9 9	6% to 10% \$4,500 personal funds	natural resource construction	Neil B. Myers, president Aaron K. Lasley, Ted P. Blahnik, Neil B. Myers	The Corporate Accountant Inc. Bingham McHale LLP The Huntington National Bank	2003 1/31/10
<b>25</b>	<b>Knowledge Services</b> 8275 Allison Pointe Trail, Suite 200, 46250 (317) 578-1700 / fax (317) 578-7600 / knowledgeservices.com	49%	\$17,800,000 \$18,000,000 \$26,500,000	155 180 365	0 to 5% \$200,000 personal funds, family, friends	project management, contingent labor, direct hire, payroll, contractor compliance audit	Julie Bielawski, CEO Julie Bielawski, Joe Bielawski, Dan Nierste, Susan Nierste	Schneider Co. Baker & Daniels LLP Regions Bank	1996 12/31/10

3PL=third-party logistics  
CFO=chief financial officer  
CIO=chief information officer  
COO=chief operating officer  
CTO=chief technology officer  
DND=did not disclose  
FTE=full-time equivalent  
FY=fiscal year  
HVAC=heating, ventilation and air-conditioning  
IT=information technology  
LLC=limited liability company  
LLP=limited liability partnership  
NA=national association  
PA=professional association  
PC=professional corporation

Some companies may have been omitted due to lack of information or deadline restrictions.

The Indianapolis Business Journal list of fastest-growing Indianapolis-area private companies is the most comprehensive one available. For copies of this list, go to www.IBJ.com and click on the "lists" link.

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Information provided by the individual cos. and public records. Top 25 lists are compiled each December in the Book of Lists.

(1) independent, privately held corporations, proprietorships or partnerships with revenue in fiscal year 2007 of more than \$1 million and revenue increases each fiscal year from 2007-2009

(2) formerly NowRecords / OfficeMart